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DEPARTMENT OF ECONOMICS  
UNIVERSITY OF ERLANGEN-NUREMBERG**

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**PERSONAL DATA**

Citizenship: German

**CURRENT POSITIONS**

2010- Professor of Economics (W3), University of Erlangen-Nuremberg

**PREVIOUS POSITIONS**

2006-2010: Assistant Professor, University of Munich, Department of Economics

2009: Visiting Research Fellow, Universitat Pompeu Fabra, Barcelona

2008: Visiting Research Fellow, Tepper School of Business, Carnegie Mellon University, Pittsburgh

2001-2006: Research Fellow, Centre for European Economic Research, Mannheim

2003-2006: Lecturer, University of Mannheim

**RESEARCH INTERESTS**

Public Finance, Behavioral Economics, Experimental Economics

**EDUCATION**

Habilitation in Economics (2010), University of Munich, Germany

Ph.D. in Economics (2006, Summa cum laude), University of Göttingen, Germany

Diploma-Degree in Economics (2001, equiv. M.A. in Economics), Free University of Berlin, Germany

Eastern European Studies (1994-1998), Free University of Berlin, Germany

## PUBLICATIONS

### Refereed Journals

Public Goods Provision with Rent-Extracting Administrators (with T. Cagala, U. Glogowsky, and V. Grimm), *Economic Journal* 129 (620), 2019, 1593-1617.

Do Norms on Contribution Behavior Affect Intrinsic Motivation? Field-Experimental Evidence from Germany (with P.C. Boyer and N. Dwenger), *Journal of Public Economics* 144, 2016, 140-153.

Extrinsic and Intrinsic Motivations for Tax Compliance: Evidence from a Field Experiment in Germany (with N. Dwenger, H. Kleven and I. Rasul), *American Economic Journal: Economic Policy* 8, 2016, 203-232.

A Field Experiment on Intertemporal Enforcement Spillovers (with T. Cagala and U. Glogowsky), *Economics Letters* 125, 2014, 171-174.

Electoral Competition and Endogenous Barriers to Entry (with M. Drometer), *European Journal of Political Economy* 34, 2014, 253-262.

Do Countries Compensate Firms for International Wage Differentials? (with F. Mittermaier), *Journal of Public Economics* 102, 2013, 23-36.

Fiscal Competition over Taxes and Public Inputs (with S. Hauptmeier and F. Mittermaier), *Regional Science and Urban Economics* 42, 2012, 407-419.

Enforcement Spillovers (with C. Traxler), *Review of Economics and Statistics* 93, 2011, 1224-1234.

What Drives Corporate Tax Rates Down? A Reassessment of Globalization, Tax Competition, and Dynamic Adjustment to Shocks (with M. Overesch), *Scandinavian Journal of Economics* 113, 2011, 579-602.

A Commuting-Based Refinement of the Contiguity Matrix for Spatial Models, and an Application to Local Police Expenditures, *Regional Science and Urban Economics* 40, 2010, 324-330.

Rate Cutting Tax Reforms and Corporate Tax Competition in Europe (with M. Overesch and F. Heinemann), *Economics & Politics* 22, 2010, 498-518.

Competition from Low-Wage Countries and the Decline of Corporate Tax Rates - Evidence from European Integration (with M. Overesch), *World Economy* 32, 2009, 1348-1364.

Politicians' Outside Earnings and Electoral Competition (with J. Becker and A. Peichl), *Public Choice* 140, 2009, 379-394.

The Impact of Ballot Access Restrictions on Electoral Competition: Evidence from a Natural Experiment (with M. Drometer), *Public Choice* 138, 2009, 461-474.

Yardstick Competition and Public Sector Innovation, *International Tax and Public Finance* 16, 2009, 337-361.

Policy Diffusion in Space and Time: The Case of Charter Schools in California School Districts, *Regional Science and Urban Economics* 37, 2007, 526-541.

Labor Market Effects of Economic Integration - The Impact of Re-Unification in German Border Regions (with T. Büttner), *German Economic Review* 8, 2007, 536-560.

Competition in the Public School Sector: Evidence on Strategic Interaction Among US School Districts, *Journal of Urban Economics* 59, 2006, 352-369.

Policy Innovation in Local Jurisdictions: Testing for Neighborhood Influence in School Choice Policies, *Public Choice* 129, 2006, 189-200.

### Recent Working Papers

Does Commitment to a No-Cheating Rule Affect Academic Cheating? (with T. Cagala and U. Glogowsky), Working Paper, 2019

Content Matters: The Effects of Commitment Requests on Truth-Telling (with T. Cagala and U. Glogowsky), Working Paper, 2019

Does Reciprocity Shape Tax Morale? Evidence from Field-Experimental Variation in Tax Collection Costs (with T. Cagala and A. Tuset Cueva), Working Paper, 2019

Rent Extraction and Prosocial Behavior (with T. Cagala, U. Glogowsky, V. Grimm and A. Tuset Cueva), Working Paper, 2019

### Papers in German

Hochschulranglisten als Qualitätsindikatoren im Wettbewerb der Hochschulen (mit T. Büttner und M. Kraus). *Vierteljahrshefte zur Wirtschaftsforschung* 72, 2003, 252–270.

Wer trägt bei der Jahrestagung des Vereins für Socialpolitik vor? Eine empirische Analyse (mit A. Haufler), *Perspektiven der Wirtschaftspolitik* 10, 2009, 123–145.

### REFEREEING

American Economic Journal: Economic Policy, Economic Journal, European Economic Journal, European Journal of Political Economy, German Economic Review, International Tax and Public Finance, Jahrbücher für Nationalökonomie und Statistik, Journal of Economic Behavior & Organization, Journal of the European Economic Association, Journal of Public Economics, Journal of Urban Economics, National Tax Journal, Regional Science and Urban Economics, Perspektiven der Wirtschaftspolitik, Public Choice, Public Finance Review, Review of Economics and Statistics, Scandinavian Journal of Economics

## **AWARDS AND GRANTS**

Schmölders-Preis from Verein für Socialpolitik 2014 for the paper “Extrinsic and Intrinsic Motivations for Tax Compliance: Evidence from a Field Experiment in Germany” (with N. Dwenger, H. Kleven, and I. Rasul).

Research Award *Forschungspreis Soziale Marktwirtschaft 2011* from *Aktionsrat Marktwirtschaft*, initiated by *vbw – Vereinigung der Bayerischen Wirtschaft e.V.*

Research Grant from the German Research Foundation (DFG) for the period 09/2008 – 06/2009 for visiting Carnegie Mellon University, Pittsburgh, and Universitat Pompeu Fabra, Barcelona

IIPF Young Economists Award of the International Institute of Public Finance, 2010, for the paper “Do Countries Compensate Firms for International Wage Differentials” (with F. Mittermaier)

Peggy and Richard Musgrave Prize of the International Institute of Public Finance, 2006, for the paper “Yardstick Competition and Public Sector Innovation”